

**Another Interpretation:** This maximization problem is equivalent to the nonlinear least squares estimation problem from the following regression model:

$$y_i = F(X_i\beta^*) + u_i,$$

where  $u_i = y_i - F_i$  takes  $u_i = 1 - F_i$  with probability  $P(y_i = 1) = F(X_i\beta^*) = F_i$  and  $u_i = -F_i$  with probability  $P(y_i = 0) = 1 - F(X_i\beta^*) = 1 - F_i$ .

Therefore, the mean and variance of  $u_i$  are:

$$E(u_i) = (1 - F_i)F_i + (-F_i)(1 - F_i) = 0,$$

$$\sigma_i^2 = V(u_i) = E(u_i^2) - (E(u_i))^2 = (1 - F_i)^2 F_i + (-F_i)^2 (1 - F_i) = F_i(1 - F_i).$$

The weighted least squares method solves the following minimization problem:

$$\min_{\beta^*} \sum_{i=1}^n \frac{(y_i - F(X_i\beta^*))^2}{\sigma_i^2}.$$

The first order condition is:

$$\sum_{i=1}^n \frac{X'_i f(X_i \beta^*) (y_i - F(X_i \beta^*))}{\sigma_i^2} = \sum_{i=1}^n \frac{X'_i f_i (y_i - F_i)}{F_i (1 - F_i)} = 0,$$

which is equivalent to the first order condition of MLE.

Thus, the binary choice model is interpreted as the nonlinear least squares.

**Prediction:**  $E(y_i) = 0 \times (1 - F_i) + 1 \times F_i = F_i \equiv F(X_i \beta^*)$ .

**Example 2:** Consider the two utility functions:  $U_{1i} = X_i \beta_1 + \epsilon_{1i}$  and  $U_{2i} = X_i \beta_2 + \epsilon_{2i}$ .

A linear utility function is problematic, but we consider the linear function for simplicity of discussion.

We purchase a good when  $U_{1i} > U_{2i}$  and do not purchase it when  $U_{1i} < U_{2i}$ .

We can observe  $y_i = 1$  when we purchase the good, i.e., when  $U_{1i} > U_{2i}$ , and  $y_i = 0$  otherwise.

$$\begin{aligned} P(y_i = 1) &= P(U_{1i} > U_{2i}) = P(X_i(\beta_1 - \beta_2) > -\epsilon_{1i} + \epsilon_{2i}) \\ &= P(-X_i\beta^* > \epsilon_i^*) = P(-X_i\beta^{**} > \epsilon_i^{**}) = 1 - F(-X_i\beta^{**}) = F(X_i\beta^{**}) \end{aligned}$$

where  $\beta^* = \beta_1 - \beta_2$ ,  $\epsilon_i^* = \epsilon_{1i} - \epsilon_{2i}$ ,  $\beta^{**} = \frac{\beta^*}{\sigma^*}$  and  $\epsilon_i^{**} = \frac{\epsilon_i^*}{\sigma^*}$ .

We can estimate  $\beta^{**}$ , but we cannot estimate  $\epsilon_i^*$  and  $\sigma^*$ , separately.

Mean and variance of  $\epsilon_i^{**}$  are normalized to be zero and one, respectively.

If the distribution of  $\epsilon_i^{**}$  is symmetric, the last equality holds.

We can estimate  $\beta^{**}$  by MLE as in Example 1.

**Example 3:** Consider the questionnaire:

$$y_i = \begin{cases} 1, & \text{if the } i\text{th person answers YES,} \\ 0, & \text{if the } i\text{th person answers NO.} \end{cases}$$

Consider estimating the following linear regression model:

$$y_i = X_i\beta + u_i.$$

When  $E(u_i) = 0$ , the expectation of  $y_i$  is given by:

$$E(y_i) = X_i\beta.$$

Because of the linear function,  $X_i\beta$  takes the value from  $-\infty$  to  $\infty$ .

However,  $E(y_i)$  indicates the ratio of the people who answer YES out of all the people, because of  $E(y_i) = 1 \times P(y_i = 1) + 0 \times P(y_i = 0) = P(y_i = 1)$ .

That is,  $E(y_i)$  has to be between zero and one.

Therefore, it is not appropriate that  $E(y_i)$  is approximated as  $X_i\beta$ .

The model is written as:

$$y_i = P(y_i = 1) + u_i,$$

where  $u_i$  is a discrete type of random variable, i.e.,  $u_i$  takes  $1 - P(y_i = 1)$  with probability  $P(y_i = 1)$  and  $-P(y_i = 1)$  with probability  $1 - P(y_i = 1) = P(y_i = 0)$ .

Consider that  $P(y_i)$  is connected with the distribution function  $F(X_i\beta)$  as follows:

$$P(y_i = 1) = F(X_i\beta),$$

where  $F(\cdot)$  denotes a distribution function such as normal dist., logistic dist., and so on.  $\rightarrow$  probit model or logit model.

The probability function of  $y_i$  is:

$$f(y_i) = F(X_i\beta)^{y_i}(1 - F(X_i\beta))^{1-y_i} \equiv F_i^{y_i}(1 - F_i)^{1-y_i}, \quad y_i = 0, 1.$$

The joint distribution of  $y_1, y_2, \dots, y_n$  is:

$$f(y_1, y_2, \dots, y_n) = \prod_{i=1}^n f(y_i) = \prod_{i=1}^n F_i^{y_i}(1 - F_i)^{1-y_i} \equiv L(\beta),$$

which corresponds to the likelihood function.  $\rightarrow$  MLE

**Example 4:** Ordered probit or logit model:

Consider the regression model:

$$y_i^* = X_i\beta + u_i, \quad u_i \sim (0, 1), \quad i = 1, 2, \dots, n,$$

where  $y_i^*$  is unobserved, but  $y_i$  is observed as  $1, 2, \dots, m$ , i.e.,

$$y_i = \begin{cases} 1, & \text{if } -\infty < y_i^* \leq a_1, \\ 2, & \text{if } a_1 < y_i^* \leq a_2, \\ \vdots, & \\ m, & \text{if } a_{m-1} < y_i^* < \infty, \end{cases}$$

where  $a_1, a_2, \dots, a_{m-1}$  are assumed to be known.

Consider the probability that  $y_i$  takes 1, 2,  $\dots$ ,  $m$ , i.e.,

$$\begin{aligned}P(y_i = 1) &= P(y_i^* \leq a_1) = P(u_i \leq a_1 - X_i\beta) \\ &= F(a_1 - X_i\beta),\end{aligned}$$

$$\begin{aligned}P(y_i = 2) &= P(a_1 < y_i^* \leq a_2) = P(a_1 - X_i\beta < u_i \leq a_2 - X_i\beta) \\ &= F(a_2 - X_i\beta) - F(a_1 - X_i\beta),\end{aligned}$$

$$\begin{aligned}P(y_i = 3) &= P(a_2 < y_i^* \leq a_3) = P(a_2 - X_i\beta < u_i \leq a_3 - X_i\beta) \\ &= F(a_3 - X_i\beta) - F(a_2 - X_i\beta),\end{aligned}$$

$\vdots$

$$\begin{aligned}P(y_i = m) &= P(a_{m-1} < y_i^*) = P(a_{m-1} - X_i\beta < u_i) \\ &= 1 - F(a_{m-1} - X_i\beta).\end{aligned}$$



Define the following indicator functions:

$$I_{i1} = \begin{cases} 1, & \text{if } y_i = 1, \\ 0, & \text{otherwise.} \end{cases} \quad I_{i2} = \begin{cases} 1, & \text{if } y_i = 2, \\ 0, & \text{otherwise.} \end{cases} \quad \dots \quad I_{im} = \begin{cases} 1, & \text{if } y_i = m, \\ 0, & \text{otherwise.} \end{cases}$$

More compactly,

$$P(y_i = j) = F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta),$$

for  $j = 1, 2, \dots, m$ , where  $a_0 = -\infty$  and  $a_m = \infty$ .

$$I_{ij} = \begin{cases} 1, & \text{if } y_i = j, \\ 0, & \text{otherwise,} \end{cases}$$

for  $j = 1, 2, \dots, m$ .

Then, the likelihood function is:

$$\begin{aligned} L(\beta) &= \prod_{i=1}^n \left( F(a_1 - X_i\beta) \right)^{I_{i1}} \left( F(a_2 - X_i\beta) - F(a_1 - X_i\beta) \right)^{I_{i2}} \cdots \left( 1 - F(a_{m-1} - X_i\beta) \right)^{I_{im}} \\ &= \prod_{i=1}^n \prod_{j=1}^m \left( F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta) \right)^{I_{ij}}, \end{aligned}$$

where  $a_0 = -\infty$  and  $a_m = \infty$ . Remember that  $F(-\infty) = 0$  and  $F(\infty) = 1$ .

The log-likelihood function is:

$$\log L(\beta) = \sum_{i=1}^n \sum_{j=1}^m I_{ij} \log \left( F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta) \right).$$

The first derivative of  $\log L(\beta)$  with respect to  $\beta$  is:

$$\frac{\partial \log L(\beta)}{\partial \beta} = \sum_{i=1}^n \sum_{j=1}^m \frac{-I_{ij} X_i' \left( f(a_j - X_i\beta) - f(a_{j-1} - X_i\beta) \right)}{F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta)} = 0.$$

Usually, normal distribution or logistic distribution is chosen for  $F(\cdot)$ .