

We can estimate  $\beta^{**}$  by MLE as in Example 1.

**Example 3:** Consider the questionnaire:

$$y_i = \begin{cases} 1, & \text{if the } i\text{th person answers YES,} \\ 0, & \text{if the } i\text{th person answers NO.} \end{cases}$$

Consider estimating the following linear regression model:

$$y_i = X_i\beta + u_i.$$

When  $E(u_i) = 0$ , the expectation of  $y_i$  is given by:

$$E(y_i) = X_i\beta.$$

Because of the linear function,  $X_i\beta$  takes the value from  $-\infty$  to  $\infty$ .

However,  $E(y_i)$  indicates the ratio of the people who answer YES out of all the people, because of  $E(y_i) = 1 \times P(y_i = 1) + 0 \times P(y_i = 0) = P(y_i = 1)$ .

That is,  $E(y_i)$  has to be between zero and one.

Therefore, it is not appropriate that  $E(y_i)$  is approximated as  $X_i\beta$ .

The model is written as:

$$y_i = P(y_i = 1) + u_i,$$

where  $u_i$  is a discrete type of random variable, i.e.,  $u_i$  takes  $1 - P(y_i = 1)$  with probability  $P(y_i = 1)$  and  $-P(y_i = 1)$  with probability  $1 - P(y_i = 1) = P(y_i = 0)$ .

Consider that  $P(y_i = 1)$  is connected with the distribution function  $F(X_i\beta)$  as follows:

$$P(y_i = 1) = F(X_i\beta),$$

where  $F(\cdot)$  denotes a distribution function such as normal dist., logistic dist., and so on.  $\longrightarrow$  probit model or logit model.

The probability function of  $y_i$  is:

$$f(y_i) = F(X_i\beta)^{y_i}(1 - F(X_i\beta))^{1-y_i} \equiv F_i^{y_i}(1 - F_i)^{1-y_i}, \quad y_i = 0, 1.$$

The joint distribution of  $y_1, y_2, \dots, y_n$  is:

$$f(y_1, y_2, \dots, y_n) = \prod_{i=1}^n f(y_i) = \prod_{i=1}^n F_i^{y_i}(1 - F_i)^{1-y_i} \equiv L(\beta),$$

which corresponds to the likelihood function.  $\longrightarrow$  MLE

**Example 4:** Ordered probit or logit model:

Consider the regression model:

$$y_i^* = X_i\beta + u_i, \quad u_i \sim (0, 1), \quad i = 1, 2, \dots, n,$$

where  $y_i^*$  is unobserved, but  $y_i$  is observed as  $1, 2, \dots, m$ , i.e.,

$$y_i = \begin{cases} 1, & \text{if } -\infty < y_i^* \leq a_1, \\ 2, & \text{if } a_1 < y_i^* \leq a_2, \\ \vdots, & \\ m, & \text{if } a_{m-1} < y_i^* < \infty, \end{cases}$$

where  $a_1, a_2, \dots, a_{m-1}$  are assumed to be known.

Consider the probability that  $y_i$  takes  $1, 2, \dots, m$ , i.e.,

$$\begin{aligned} P(y_i = 1) &= P(y_i^* \leq a_1) = P(u_i \leq a_1 - X_i\beta) \\ &= F(a_1 - X_i\beta), \end{aligned}$$

$$\begin{aligned} P(y_i = 2) &= P(a_1 < y_i^* \leq a_2) = P(a_1 - X_i\beta < u_i \leq a_2 - X_i\beta) \\ &= F(a_2 - X_i\beta) - F(a_1 - X_i\beta), \end{aligned}$$

$$\begin{aligned} P(y_i = 3) &= P(a_2 < y_i^* \leq a_3) = P(a_2 - X_i\beta < u_i \leq a_3 - X_i\beta) \\ &= F(a_3 - X_i\beta) - F(a_2 - X_i\beta), \end{aligned}$$

$\vdots$

$$\begin{aligned} P(y_i = m) &= P(a_{m-1} < y_i^*) = P(a_{m-1} - X_i\beta < u_i) \\ &= 1 - F(a_{m-1} - X_i\beta). \end{aligned}$$

Define the following indicator functions:

$$I_{i1} = \begin{cases} 1, & \text{if } y_i = 1, \\ 0, & \text{otherwise.} \end{cases} \quad I_{i2} = \begin{cases} 1, & \text{if } y_i = 2, \\ 0, & \text{otherwise.} \end{cases} \quad \dots \quad I_{im} = \begin{cases} 1, & \text{if } y_i = m, \\ 0, & \text{otherwise.} \end{cases}$$

More compactly,

$$P(y_i = j) = F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta),$$

for  $j = 1, 2, \dots, m$ , where  $a_0 = -\infty$  and  $a_m = \infty$ .

$$I_{ij} = \begin{cases} 1, & \text{if } y_i = j, \\ 0, & \text{otherwise,} \end{cases}$$

for  $j = 1, 2, \dots, m$ .

Then, the likelihood function is:

$$\begin{aligned} L(\beta) &= \prod_{i=1}^n \left( F(a_1 - X_i\beta) \right)^{I_{i1}} \left( F(a_2 - X_i\beta) - F(a_1 - X_i\beta) \right)^{I_{i2}} \cdots \left( 1 - F(a_{m-1} - X_i\beta) \right)^{I_{im}} \\ &= \prod_{i=1}^n \prod_{j=1}^m \left( F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta) \right)^{I_{ij}}, \end{aligned}$$

where  $a_0 = -\infty$  and  $a_m = \infty$ . Remember that  $F(-\infty) = 0$  and  $F(\infty) = 1$ .

The log-likelihood function is:

$$\log L(\beta) = \sum_{i=1}^n \sum_{j=1}^m I_{ij} \log \left( F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta) \right).$$

The first derivative of  $\log L(\beta)$  with respect to  $\beta$  is:

$$\frac{\partial \log L(\beta)}{\partial \beta} = \sum_{i=1}^n \sum_{j=1}^m \frac{-I_{ij} X_i' \left( f(a_j - X_i\beta) - f(a_{j-1} - X_i\beta) \right)}{F(a_j - X_i\beta) - F(a_{j-1} - X_i\beta)} = 0.$$

Usually, normal distribution or logistic distribution is chosen for  $F(\cdot)$ .

**Example 5:** Multinomial logit model:

The  $i$ th individual has  $m + 1$  choices, i.e.,  $j = 0, 1, \dots, m$ .

$$P(y_i = j) = \frac{\exp(X_i \beta_j)}{\sum_{j=0}^m \exp(X_i \beta_j)} \equiv P_{ij},$$

for  $\beta_0 = 0$ . The case of  $m = 1$  corresponds to the bivariate logit model (binary choice).

Note that

$$\log \frac{P_{ij}}{P_{i0}} = X_i \beta_j$$

The log-likelihood function is:

$$\log L(\beta_1, \dots, \beta_m) = \sum_{i=1}^n \sum_{j=0}^m d_{ij} \ln P_{ij},$$

where  $d_{ij} = 1$  when the  $i$ th individual chooses  $j$ th choice, and  $d_{ij} = 0$  otherwise.

**Example 6:** Nested logit model:

- (i) In the 1st step, choose YES or NO. Each probability is  $P_Y$  and  $P_N = 1 - P_Y$ .
- (ii) Stop if NO is chosen in the 1st step. Go to the next if YES is chosen in the 1st step.
- (iii) In the 2nd step, choose A or B if YES is chosen in the 1st step. Each probability is  $P_{A|Y}$  and  $P_{B|Y}$ .

For simplicity, usually we assume the logistic distribution.

So, we call the nested logit model.

The probability that the  $i$ th individual chooses NO is:

$$P_{N,i} = \frac{1}{1 + \exp(X_i\beta)}.$$

The probability that the  $i$ th individual chooses YES and A is:

$$P_{A|Y,i}P_{Y,i} = P_{A|Y,i}(1 - P_{N,i}) = \frac{\exp(Z_i\alpha)}{1 + \exp(Z_i\alpha)} \frac{\exp(X_i\beta)}{1 + \exp(X_i\beta)}.$$

The probability that the  $i$ th individual chooses YES and B is:

$$P_{B|Y,i}P_{Y,i} = (1 - P_{A|Y,i})(1 - P_{N,i}) = \frac{1}{1 + \exp(Z_i\alpha)} \frac{\exp(X_i\beta)}{1 + \exp(X_i\beta)}.$$

In the 1st step, decide if the  $i$ th individual buys a car or not.

In the 2nd step, choose A or B.

$X_i$  includes annual income, distance from the nearest station, and so on.

$Z_i$  are speed, fuel-efficiency, car company, color, and so on.

The likelihood function is:

$$\begin{aligned} L(\alpha, \beta) &= \prod_{i=1}^n P_{N,i}^{I_{1i}} \left( ((1 - P_{N,i})P_{A|Y,i})^{I_{2i}} ((1 - P_{N,i})(1 - P_{A|Y,i}))^{1-I_{2i}} \right)^{1-I_{1i}} \\ &= \prod_{i=1}^n P_{N,i}^{I_{1i}} (1 - P_{N,i})^{1-I_{1i}} \left( P_{A|Y,i}^{I_{2i}} (1 - P_{A|Y,i})^{1-I_{2i}} \right)^{1-I_{1i}}, \end{aligned}$$

where

$$I_{1i} = \begin{cases} 1, & \text{if the } i\text{th individual decides not to buy a car in the 1st step,} \\ 0, & \text{if the } i\text{th individual decides to buy a car in the 1st step,} \end{cases}$$
$$I_{2i} = \begin{cases} 1, & \text{if the } i\text{th individual chooses A in the 2nd step,} \\ 0, & \text{if the } i\text{th individual chooses B in the 2nd step,} \end{cases}$$

Remember that  $E(y_i) = F(X_i\beta^*)$ , where  $\beta^* = \frac{\beta}{\sigma}$ .

Therefore, size of  $\beta^*$  does not mean anything.

The marginal effect is given by:

$$\frac{\partial E(y_i)}{\partial X_i} = f(X_i\beta^*)\beta^*.$$

Thus, the marginal effect depends on the height of the density function  $f(X_i\beta^*)$ .